

Total Home Comfort



Our Cat, "Diesel"

from **MEDWAY OIL CO., INC.**

fall 2008

PERSONALLY SPEAKING

finally! some price relief

Dear Friends,

As we approach another heating season, the big question on all our minds is where oil prices will go from here.

As I write to you, the price of crude oil had dropped more than 20% from its record high in early July. This caused heating oil prices to take a big dip too—welcome relief for all of us.

Like you, we would like nothing better than to see oil prices fall to the levels they were at just a few years ago. We can only hope that we have seen the worst.

But, just as we did during those troubling times, we have kept our customers warm, maintained a steady supply of oil and provided a reliable and prompt response for

no-heat emergencies. We promise to do the same for you this winter.

Despite the good news on prices, I appreciate that they are still high and mean hardship for many of you. Please remember that you're not in this alone. And remember too that it's not just an "oil problem." People who heat with natural gas and propane have been struggling with big price increases too.

we're on your side

You can be confident that we will continue to offer you ways to help you save money and energy, just as we have throughout our nearly 55 years as the area's



premier oil heat dealer.

One example is our professional heating tune-up service, which is a "must-have" this year. See page 4 for details.

Please let us know if there's anything we can do for you. We're on your side and we deeply appreciate your confidence in us. We won't

let you down!

Sincerely,

Jeffrey S. Mushnick
President

ask the expert

Q: *Can heating oil explode?*

A: No. Unlike natural gas, heating oil doesn't explode. In fact, it can't ignite in your heating system until it's vaporized into small droplets by the burner. By itself, oil is not flammable; a lit match dropped into a container of oil will go out. That's why you can be confident about having your own supply of fuel oil stored in a tank inside your home or on your property. Another heating oil plus is that it poses a low risk for dangerous levels of carbon monoxide.

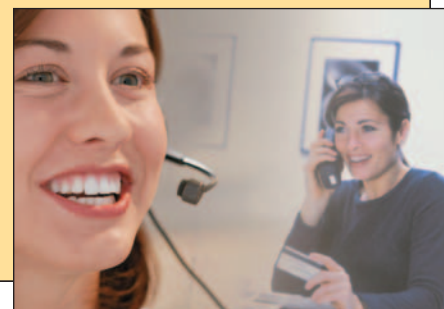


Michael Watson, service manager

we appreciate your timely payments

Thank you for your diligence in getting your fuel payments to us on time. While today's steep prices have made on-time payments more difficult, they help us meet our financial obligations. And when we pay our bills promptly, it allows us to purchase enough fuel to maintain a sufficient supply to meet our customers' needs. Your prompt payments also enable us to continue to give you excellent service and reliable oil deliveries.

If you're having difficulty paying your fuel bills, contact us. We'll do what we can to help you keep warm this winter. For further help, see the article on page 4.



MEDWAY OIL CO., Inc.

37 Broad Street • Medway, MA 02053

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- ✓ tune up now and save
- ✓ oil heat: the safe option

need help paying your bill?

Don't worry. You're not alone. A lot of folks all over the Northeast will have trouble keeping up with high fuel bills this winter. Thankfully, help is available in the form of state funds for home heating assistance, including a program to help fixed and low income residents stay warm this winter without going into debt. For assistance in your area, call:

- South Middlesex Opportunity Council** 508-620-1230
- Self Help Inc.** 508-588-5440
- Citizens Energy** 877-563-4645

tune-ups save you money!

In this period of high fuel prices, you want your heating system to operate as efficiently as possible. And now that cold weather is almost here, your heating system should be thoroughly checked before you turn it on again.

Our professional tune-up provides the regular maintenance your system needs to operate at peak efficiency. This will help you conserve fuel and *lower your heating bills by as much as 10%*. If you spend about \$3,000 to heat your home, a **tune-up can save you \$300.**

SAVE up to 10% on your energy bills!

You'll save in other ways. An annual tune-up lowers the risk of a breakdown, because we check for signs of wear and tear, and pinpoint and correct any problems that could lead to an extensive repair.

Call to make an appointment for your tune-up. Don't put it off.

It's easier to get an appointment now. Once the



Recently, Medway Oil, with the help of American Profit Recovery, donated \$500 to the Shriners Hospital for Children. Pictured are David Faulkner of the Shriners Hospital, Jeffrey Mushnick, president of Medway Oil, and Andy Robinson and Jeff DiMatteo of American Profit Recovery.



you call



we tune up

weather gets cold, we get busy responding to no-heat emergencies. A tune-up can prevent *you* from having your own emergency.



you save